

# Competition Sale

We admire opposition  
We defy competition  
And under no condition  
Will we budge from our position

## Of the Leading and Greatest Bargain Giving Store

IN EASTERN OREGON. WE DO NOT BAR ANY NEWCOMER OR ANY OLD STORE OF PENDLETON. WE HAVE THE GOODS, BRIGHT, FRESH AND NEW AND WE MAKE THE PRICE THAT ENTITLES US TO THE POSITION WE HOLD. COMPETITION CANNOT CUT UNDER US WHEN QUALITY AND REAL WORTH OF GOODS ARE CONSIDERED.

WE UNDERSTAND THAT WE ARE SOON TO HAVE AMONG US A MAN WITH A BANKRUPT STOCK WHO CAN SELL GOODS FOR 40C ON THE DOLLAR. WE THINK THE PEOPLE OF PENDLETON AND UMATILLA COUNTY KNOW BETTER THAN THAT; WE CANNOT DO IT, AND NO ONE CAN SELL GOLD DOLLARS FOR 40C, WHICH IS JUST THE SAME, AS MERCHANDISE OF GOOD QUALITY HAS AN INTRINSIC VALUE, THE SAME AS GOLD. WE ARE ALWAYS WILLING TO MEET COMPETITION AND GO IT ONE BETTER. GIVE US YOUR TRADE, AND WE'LL SHOW YOU THAT WE CAN SAVE YOU MONEY.

IF THESE BANKRUPT GOODS WERE OF REAL WORTH AND UP-TO-DATE, THEY WOULD HAVE BEEN SOLD LONG AGO, AND NOT HAVE TO BE CARTED ABOUT FROM PLACE TO PLACE. RIGHT HERE WE WANT TO SAY THAT WE HAVE TOO MUCH CONFIDENCE IN THE INTEGRITY AND PROGRESSIVE SPIRIT OF THE PEOPLE OF OUR OWN BUSTLING CITY TO BELIEVE THEY WILL ALLOW FOREIGN CLOTHIERS TO COME AMONGST THEM AND DELUDE AND DECEIVE THEM, AND PALM OFF ON THEM THE UNSALABLE AND UNDESIRABLE GOODS FROM THEIR HOUSES.

WE DO NOT PROPOSE TO ALLOW ANYONE TO COME FROM ONE OF THE LARGER CITIES AND WORK OFF ITS SHELF-WORN GOODS THAT COULD NOT BE FORCED ON THE PEOPLE IN THEIR CITY, ON OUR PEOPLE. WE DO NOT PROPOSE TO ALLOW FAKE BAITS TO BE THROWN OUT WITHOUT CALLING ATTENTION TO THEM. THERE IS AN INTRINSIC VALUE BACK OF ALL GOODS BELOW WHICH THEY CANNOT BE SOLD. GOLD DOLLARS CANNOT BE SOLD FOR 40 CENTS AND PROFIT MADE TO KEEP UP EXPENSES. PENDLETON PEOPLE ARE ASKED TO BELIEVE JUST AS RIDICULOUS STATEMENTS, BY SHODDY CLOTHIERS.

JUST A FEW WORDS RELATIVE TO OUR POSITION: WE ARE OVERSTOCKED WITH BRIGHT, FRESH, NEW GOODS, RIGHT FROM THE MANUFACTURING CENTERS, WHICH WE BOUGHT RIGHT. WE PROPOSE TO OFFER EXTRAORDINARY VALUES IN NEW GOODS AND COMPETE WITH THE SHODDY BANKRUPT OLD STOCK.

WE HAVE BEEN IN BUSINESS HERE FOR OVER A YEAR AND OUR WORD HAS NEVER BEEN BROKEN, NOR HAVE WE EVER HAD A CUSTOMER DISSATISFIED WITH HIS PURCHASE, THAT WAS NOT MADE SATISFACTORY. BARGAINS ARE WHAT WE HAVE GIVEN, AND WE PROPOSE TO MAKE THEM GREATER THAN EVER.

OUR UNQUALIFIED PROMISE TO GIVE MONEY BACK IF GOODS ARE NOT ENTIRELY SATISFACTORY, ALWAYS HOLDS GOOD.

FAKE BARGAINS HAVE GROWN SO "CHESTNUTTY" AND MOSS-COVERED, AND THE LOUD HOWLS AND TALKS ON BEING PERSECUTED, DO NOT CARRY WEIGHT. THE CRY OF BEING THE LABORING MAN'S FRIEND AND USING EVERY RUSE TO PREJUDICE TRADE AGAINST THE RELIABLE MERCHANTS HAS BECOME DISGUSTING.

COME AND SEE US. EXAMINE OUR EXTRAORDINARY COMPETITION SALE PRICES. WE MEET COMPETITION AND GO IT ONE BETTER.

### Competition Offer No. 1.

NEW GOODS—NOT BANKRUPT STALE STOCK.

LOT NO. 136—Blue and black cheviot, round and square cut coats, sizes 34 to 44. Regular price \$12.50, and a hummer at that. Competition price ..... \$7.50

### Competition Offer No. 2.

NO BANKRUPT STALE STOCK.

LOT NO. 167—Fancy cheviot, sizes 35 to 42. Regular price \$13.50; our competition price ..... \$8.50

### Competition Offer No. 3.

NO BANKRUPT STALE STOCK.

LOT NO. 218—Dark cheviot, regular price \$15.00; our competition price ..... \$10.00

### Competition Offer No. 4.

NO BANKRUPT STALE STOCK.

LOTS NOS. 131 and 132—Black, blue black and fancy worsteds, square and round cut, sizes 34 to 44. Regular price \$16.50. Our competition price ..... \$12.50

### Competition Offer No. 5.

NO BANKRUPT STALE STOCK.

LOT NO. 112—Fine black unfinished worsted, sizes 34 to 44. Regular price \$20.00. Our competition price ..... \$16.50

### Competitive Offer No. 6.

LOT NO. 101—Fancy gray Scotch tweed. Regular price \$16.00. Our competition price ..... \$11.50

### Overcoat Special No. 7.

LOT NO. 148—Oxford gray meltons, all sizes, regular price \$10.00. Our competition price ..... \$6.00

### Overcoat Special No. 8.

LOT NO. 182—Fancy plaid chevots, sizes 34 to 42. Regular price \$13.00. Our competition price ..... \$9.00

### Overcoat Special No. 9.

LOT NO. 173—Fine black kersey coat, sizes 35 to 44. Regular price \$15.00. Our competition price ..... \$10.00

### Overcoat Special No. 10.

LOT NO. 181—Fancy plaid cheviot ulster, with belt. Regular price \$18.00. Our competition price ..... \$14.00

# Sullivan & Bond

## Reliable and Progressive

WE LIVE HERE AND YOU KNOW US. WE APPROVE OF EARLY CLOSING AND ARE IN SYMPATHY WITH THE UNIONS.